



REQUEST FOR SEALED QUOTATION

SUBJECT: PROCUREMENT FOR SUPPLY AND DELIVERY OF FOUR DATA CENTRE SERVERS AND 6 NAS STORAGE SYSTEMS

Bidder Name: _____	Bidder Representative: _____
Tel: _____	Mobile: _____
Email: _____	Fax: _____
Bid Amount VAT INC: _____	Contract Period: _____

PROCUREMENT REFERENCE NO: G/RFQ/NCAA – 15/2025/26

DATE ISSUED: 12 March 2026

CLOSING DATE: 20 April 2026

CLOSING TIME: 11H00 AM

**Namibia Civil Aviation Authority
Head Office
No.4 Rudolph Hertzog street
Aussapanplatz
Windhoek Namibia**

**| Email: PMU@ncaa.na
| Website: www.ncaa.com.na
| Tel: +264 832 352166/7/2201**

Letter of Invitation

G/RFQ/NCAA – 15/2025/26

12 March 2026

Dear Bidders

SUPPLY AND DELIVERY OF DATA CENTRE SERVERS AND NAS STORAGE

The NCAA invites you to submit your best quote for the services described in detail hereunder.

Any resulting contract shall be subject to the terms and conditions referred to in the document.

Queries, if any, should be addressed to Ms. Joy Sanana **Tel +264 83 235 2168/66, E-mail: PMU@ncaa.na**.

Please prepare and submit your quotation in accordance with the instructions given or inform the undersigned if you will not be submitting a quotation.

Yours faithfully,



.....

Ms. Joy V Sanana

Head: Procurement Management Unit NCAA

SananaJ@ncaa.na

+264 83 235 2168

SECTION I: INSTRUCTIONS TO BIDDERS

1. Rights of Public Entity

The NCAA reserves the right:

- (a) to accept or reject any quotation; or
- (b) to cancel the quotation process and reject all quotations at any time prior to contract award.

2. Preparation of Quotations

You are requested to quote for the services mentioned in Section III by completing, signing and returning:

- (a) the Quotation Letter in Section II with its annex for Bid Securing Declaration, where applicable.
- (b) the Priced Activity Schedule in Section IV.
- (c) the Specifications and Performance Standards Compliance Sheet in Section V; and
- (d) any other attachment as deemed appropriate.

You are advised to carefully read the complete Request for Quotations document, including the Special Conditions of Contract in Section VII, before preparing your quotation. The standard forms in this document may be retyped for completion, but the Bidder is responsible for their accurate reproduction.

3. Validity of Quotations

The quotation validity period shall be **180 days** from the date of bid submission deadline.

4. Eligibility Criteria

To be eligible to participate in this Quotation exercise, you should:

(a) have a valid certified company Registration Certificate;	Please Tick
(b) have an original valid good Standing Tax Certificate or certified copy	
(c) have an original valid good Standing Social Security Certificate or certified copy	
(d) have a valid certified copy of Affirmative Action Compliance Certificate, proof from Employment Equity Commissioner that bidder is not a relevant employer, or exemption issued in terms of Section 42 of the Affirmative Action Act, 1998;	
(e) have a certificate indicating SME Status (Margin of preference);	
(f) Submit signed Bid-securing Declaration.	
(g) An undertaking on the part of the Bidder that the salaries and wages payable to its personnel in respect of this proposal are compliant to the relevant laws, Remuneration Order, and Award, where applicable and that it will abide to sub-clause 4.6 of the General conditions of Contract if it is awarded the contract or part thereof; and;	
(h) Core in the company registration must be in line with the service requested	
i) Quotation letter signed	

EVALUATION CRITERIA - FUNCTIONALITY

NCAA will evaluate the submissions for functional capacity and capability and will evaluate the submissions in terms of the functional criteria set out below.

TECHNICAL EVALUATION		
1	Attach the Reseller Authorisation letter or/ Manufacture Authorisation Certificate	20
2	The prospective consultant should be an ICT consulting firm with specific experience in supply and installation of Data Centre infrastructure.	5
3	The service provider shall provide a detailed project methodology with clear deliverables and project schedule to be followed to complete the deployment of the project.	10
4	Attach Proof of Data Centre and Storage Systems Warranty for 3 years Upon Registration. Specifying what is covered under warranty.	15
5	Attach Documentary evidence to establish the Bidder's ability to provide the after-sales service or to execute the installation based on their skills, efficiency, experience, and reliability. Points will be allocated as follows: No implementations = 0 points 1 or more implementation = 20 points	20
6	Attach three similar delivery reference Letters with traceable contact details and signed by the head of the institution. Points will be allocated as follows: No implementations = 0 points 1 implementation = 10 points 2 implementations = 20 points 3 or more implementations = 30 points Evidence of the bidder's technical capacity to be furnished by one or more of the following means: a list of the principal deliveries effected in the past three years, with the sums, dates and recipients, whether public or private, involved;	30
	TOTAL SCORE	100%

Financial

Award of procurement contracts 55. (1) The Board or a public entity must award a procurement contract to the bidder having submitted the lowest evaluated substantially responsive bid which meets the qualification criteria specified in the pre-qualification or bidding documents, but only after the Board or public entity has complied with the provisions of subsections (3), (4), (4A), (4B), (4C), (4D) and (5).

5. Bid Securing Declaration

Bidders are required to subscribe to a **Bid Securing Declaration** for this procurement process.

6. Services Completion Period

The completion period for services shall be **7 working days** after acceptance/issue of Purchase Order. Deviation in completion period shall not be accepted.

7. Documents to be submitted.

Bidders shall submit, together with their quotation, documents giving the company's profile, past experience, and references of similar services provided within the last five (5) years to public entities, as well as proof that they are a licensed partner with Fortinet.

8. Sealing and Marking of Quotations

Quotations should be sealed in a single envelope, clearly marked with the Procurement Reference Number, addressed to the Public Entity with the Bidder's name at the back of the envelope.

9. Submission of Quotations

Quotations should be deposited in the Quotation Bid Box located at.

NCAA Head Office, No.04 Rudolph Hertzog Street, Reception Area

Not later than **20 April 2026 at 11:00.**

Quotations by post or hand delivered should reach **NCAA Head Office, No.04 Rudolph Hertzog Street** by the same date and time at latest. **Late quotations will be rejected.**

Quotations received by e-mail will not be considered.

10. Opening of Quotations

Quotations will be opened internally by the Public Entity immediately after the closing time referred to in section 9 above. A record of the Quotation Opening stating the name of the Bidders and the amount, the presence or absence of a Bid-Securing Declaration will be put on the website of the Public Entity and available to any bidder on request within three working days of the Opening.

11. Evaluation of Quotations

The Public Entity shall have the right to request for clarifications in writing during evaluation. Offers that are substantially responsive shall be compared on the basis of evaluated cost to determine the lowest evaluated quotation.

12. Scope of Services, Specifications and Performance Standards

The Scope of Services and Performance Standards Compliance Sheet detailed in Sections III and V are to be complied with. Bidders may propose alternative for part of the scope substantiating that such alternatives will equally serve the interest of the Public Entity. However, evaluation will be carried out as per the defined scope. Alternatives will only be considered from bidders having submitted the lowest evaluated quotation as per the base requirements.

Bidders must substantiate in what manner the deviation in set specifications and performance standards, if any, are not material deviation.

13. Prices and Currency of Payment

Prices for the execution of services shall be fixed in Namibian Dollars as quoted. Quotations shall cover all costs of labour, materials, equipment, overheads, profits and all associated costs for performing the services, and shall include all duties. The whole cost of performing the services shall be included in the items stated, and the cost of any incidental services shall be deemed to be included in the prices quoted.

14. Margin of Preference

14.1. The applicable margins of preference and their application methodology are as follows and bidders applying for the Margin of Preference shall submit, upon request, evidence of:

N/A

15. Award of Contract

The Bidder having submitted the lowest evaluated responsive quotation and qualified to perform the services shall be selected for award of contract. Award of contract shall be by issue of a Purchase Order/Letter of Acceptance in accordance with terms and conditions contained in Section VI: Contract and General Conditions of Contract

15.1. Performance Security

N/A

16. Notification of Award and Debriefing

The Public Entity shall after award promptly inform all unsuccessful bidders in writing of the name and address of the successful bidder and the contract amount and post a notice of award of ward on its website within seven (7) days. Furthermore, the Public Entity shall attend to all requests for debriefing made in writing within seven days (7) days of the unsuccessful bidders being informed of the award.

SECTION II: QUOTATION LETTER
(to be completed by Bidders)

*[Complete this form with all the requested details and submit it as the first page of your quotation with the Priced Activity Schedule and documents requested above. A signature and authorisation on this form will confirm that the terms and conditions of this RFQ prevail over any attachments. **If your quotation is not authorised, it may be rejected.**]*

Quotation Addressed to:	Namibia Civil Aviation Authority
Procurement Reference Number:	G/RFQ/NCAA – 15/2025/26
Subject matter of Procurement:	Supply and delivery of Data Centre Servers and NAS Storage

We offer to provide the services detailed in the Scope of Service, in accordance with the terms and conditions stated in your Request for Quotations referenced above.

We confirm that we are eligible to participate in this Quotation Exercise and meet the eligibility criteria specified in Section 1: Request for Quotations.

We undertake to abide ethical conduct during the procurement process and the execution of any resulting contract.

We have read and understood the content of the Bid Security/Bid Securing Declaration (BSD) attached hereto and subscribe fully to the terms and conditions contained therein. We further understand that this subscription could lead *[forfeiture of the security amount / disqualification on the grounds mentioned in the BDS]*

The validity period of our Quotation is _____ days *[insert number of days]* from the date of the bid submission deadline.

We confirm that the prices quoted in the Priced Activity Schedule are fixed and firm and will not be subject to revision or variation, if we are awarded the contract **prior to the expiry date** of the quotation validity.

The services will commence within _____ *[to insert number]* days from date of issue of Purchase Order/ Letter of Acceptance.

The services will be completed within _____ *[to insert number]* days from date of issue of Purchase Order/ Letter of acceptance.

Quotation Authorised by:

Name of Bidder		Company's Address and seal	
Contact Person			
Name of Person Authorising the Quotation:		Position:	Signature:
Date		Phone No./Fax	

**BID SECURING DECLARATION
(Section 45 of Act)
(Regulation 37(1)(b) and 37(5))**

Date:

Procurement Ref No.:

To:

I/We* understand that in terms of section 45 of the Act a public entity must include in the bidding document the requirement for a declaration as an alternative form of bid security.

I/We* accept that under section 45 of the Act, I/we* may be suspended or disqualified in the event of

- (a) a modification or withdrawal of a bid after the deadline for submission of bids during the period of validity;**
- (b) refusal by a bidder to accept a correction of an error appearing on the face of a bid;**
- (c) failure to sign a procurement contract in accordance with the terms and conditions set forth in the bidding document, should I/We* be successful bidder; or**
- (d) failure to provide security for the performance of the procurement contract if required to do so by the bidding document.**

I/We* understand this bid securing declaration ceases to be valid if I am/We are* not the successful Bidder

Signed:

.....
[insert signature of person whose name and capacity are shown]

Capacity of:

[indicate legal capacity of person(s) signing the Bid Securing Declaration]

Name:

.....
[insert complete name of person signing the Bid Securing Declaration]

Duly authorized to sign the bid for and on behalf of: *[insert complete name of Bidder]*

Dated on _____ day of _____, _____
[insert date of signing]

Corporate Seal (where appropriate)

[Note*: In case of a joint venture, the bid securing declaration must be in the name of all partners to the joint venture that submits the bid.]

***delete if not applicable / appropriate**

[This form is to be deleted if Bid Security is not applicable.]
Quotation Letter

Appendix to



Republic Of Namibia

Ministry of Labour, Industrial Relations and Employment Creation

Written undertaking in terms of section 138 of the Labour Act, 2015 and section 50(2)(D) of the Public Procurement Act, 2015

1. EMPLOYERS DETAILS

Company Trade Name:

Registration Number:

Vat Number:

Industry/Sector:

Place of Business:

Physical Address:

Tell No.:

Fax No.:

Email Address:

Postal Address:

Full name of Owner/Accounting Officer:

.....

Email Address:

2. PROCUREMENT DETAILS

Procurement Reference No.:

Procurement Description:

.....

Anticipated Contract Duration:

Location where work will be done, good/services will be delivered:

.....

3. UNDERTAKING

I *[insert full name]*, owner/representative

of *[insert full name of company]*

hereby undertake in writing that my company will at all relevant times comply fully with the relevant provisions of the Labour Act and the Terms and Conditions of Collective Agreements as applicable.

I am fully aware that failure to abide to such shall lead to the action as stipulated in section 138 of the labour Act, 2007, which include but not limited to the cancellation of the contract/licence/grant/permit or concession.

Signature:

Date:

Seal:

Please take note:

- 1. A labour inspector may conduct unannounced inspections to assess the level of compliance*
- 2. This undertaking must be displayed at the workplace where it will be readily accessible and visible by the employees rendering service(s) in relations to the goods and services being procured under this contract.*

SECTION III: SCOPE OF SERVICES
Scope/specifications and requirements

TERMS OF REFERENCE: SUPPLY, INSTALLATION, CONFIGURATION, TESTING, AND COMMISSIONING OF IT DATA CENTRE EQUIPMENT.

1. Background

The Namibia Civil Aviation Authority (NCAA) is a public entity established in terms of the Civil Aviation Act, Act No. 6 of 2016. and is responsible for the regulation and oversight of civil aviation safety and security in Namibia. In order to effectively discharge its mandate, NCAA relies on robust, secure, and highly available Information and Communication Technology (ICT) systems.

NCAA intends to modernise and strengthen its data centre infrastructure to ensure high availability, security, scalability, and business continuity of its critical ICT systems. This procurement seeks to appoint a qualified and experienced service provider for the **supply, installation, configuration, testing, and commissioning of IT Data Centre Equipment.**

2. Purpose of the Assignment

The purpose of this assignment is to procure, install, and commission IT data centre equipment that will:

- Improve system reliability and uptime;
- Enhance data security and resilience;
- Support current and future operational requirements;
- Ensure compliance with applicable ICT standards and public sector best practices.

3. Scope of Work

The successful bidder shall be responsible for the following:

3.1. Supply of Equipment

The successful bidder shall supply new, unused, and current-generation data centre equipment, including but not limited to the following specifications:

3.2. NCAA technology refresh – target server specifications

3.2.1. General

Minimum:

- Form Factor: 2U Rack-mount enterprise server
- Designed for 24×7 data Centre operation
- Certified for VMware ESXi 8.5 x / Hyper-V
- Hot-swappable, redundant components
 - 2.2 Processor (CPU) – Aligned to Required vCPU Model
 - Physical CPU Configuration
- 4 × Physical CPU sockets

- Processor family:
 - AMD EPYC 9354
 - or
 - Intel Xeon **Gold 6430** (3rd Gen or newer)
- Minimum physical CPU: 2
- Total Vcpu: 56
- Hyper-Threading / SMT enabled
 - Logical CPU Configuration
- vCPU presented to the hypervisor: 56
- Minimum: 512 GB ECC RAM
- Memory type: DDR5 Registered ECC
- Expandable to 1 TB or higher

3.2.2. Internal Storage (Server-Level)

3.2.2.1. Boot / OS Disks

- 2 × 480 GB Enterprise SSD
- RAID 1

3.2.2.2. Local Datastore

- 4 × 1.92 TB SATA enterprise-grade hard drive (optional Enterprise SSD)
- RAID 10
- Used for:
 - Temporary workloads
 - Cache
 - Non-critical VMs

3.2.3. Primary Shared Storage

- Enterprise NAS
- Usable capacity: ≥ 60 TB
- RAID 10 or equivalent
- Disk tiers:
 - SATA enterprise-grade hard drive
- Compression and deduplication
- Snapshot and replication support

3.2.4. Networking

- Minimum:
 - 2 × 10 GbE ports (VM & storage traffic)
 - 4 × 1 GbE ports (production traffic)
- Integrated Gigabit Ethernet (RJ45)
- Supports 10/100/1000 Mbps speeds, standard copper Ethernet over RJ45.
- Features:
 - VLAN tagging
 - Jumbo frames
 - NIC teaming/bonding

3.2.5. Power & Cooling

- 2 × Hot-swappable redundant power supplies
- Minimum 750W
- 80 PLUS Platinum efficiency
- Redundant hot-swap fans

All equipment shall be from reputable manufacturers and compliant with international standards.

4. Technical Requirements

The supplied equipment shall meet or exceed the minimum technical requirements, including:

- Adequate processing, memory, and storage capacity;
- High availability and redundancy (dual power supplies, RAID, failover);
- Compatibility with existing NCAA infrastructure;
- Energy efficiency and environmental compliance;
- Expandability and scalability.

Detailed technical specifications shall be provided in the bidder's submission.

5. Installation and Configuration

The bidder shall:

- Deliver and install equipment at NCAA-designated sites;
- Configure all hardware and software components;
- Integrate the equipment with existing systems;
- Perform cable management and labelling;
- Minimise disruption to operations during implementation.

6. Deliverables

The bidder shall deliver:

- Fully supplied, installed, and commissioned equipment;
- Configuration and technical documentation;
- Network and system architecture diagrams;
- Test and commissioning reports;
- User and technical manuals;
- Final handover and completion report.

7. Warranty, Maintenance And Support

Bidders shall specify:

- Warranty periods for all equipment.

Availability of local technical support and spare parts.

8. Qualification and Experience Requirements

Bidders must demonstrate:

- Proven experience in similar data centre projects;

- At least three (3) comparable assignments completed in the last five (5) years;
- Manufacturer authorisations;

Qualified and certified technical personnel

9. Evaluation Criteria (Indicative)

Evaluation will be conducted in accordance with the PPU SBD and will consider:

- Technical compliance;
- Experience and capacity;
- Warranty and support arrangements;
- Financial offer.

SECTION IV: PRICED ACTIVITY SCHEDULE

Procurement Reference Number: G/RFQ/NCAA – 15/2025/26

Currency of Quotation: NAD

Item No	Brief Description of Services	Quantity	Unit of Measure	Unit Price	Total Price
A*	B*	C*	D*	E	F
1	Compute hosts	4			
2	Primary storage	6			
3	Deployment, Configuration				
4	Other Specify	-	-		
	Refer to the TOR				
Other additional costs					
Subtotal					
VAT @ %					
Total					

Enter 0% VAT rate if VAT exempt.

Priced Activity Schedule Authorised By:

Name of signatory:		Signature:	
Position:		Date:	
Company Name:			

SECTION V: SPECIFICATIONS AND PERFORMANCE STANDARD COMPLIANCE SHEET

Procurement Reference Number: G/RB/NCAA – 09/2025/2026

[Bidders should complete columns C and D with the specifications of the services offered. Also state "comply" or "not comply" and give details of any non-compliance/deviation to the specification required. Attach detailed technical literature if required. Authorise the specification offered in the signature block below.]

Item No	Specifications and Performance Required	Compliance of Specifications and Performance Offered	Details of Non-Compliance/ Deviation (if applicable)
A*	B*	C	D
1	Four (4) high-performance data centre servers compatible with VMware ESXi 8 with raid configuration		
2	Six (6) Network Attached Storage with raid 10 configuration (NAS) units providing a capacity of 60TB usable each.		
3	Deployment, Configuration		
4	Refer to TOR		
5			

* Columns A and B to be completed by Public Entity.

Specifications and Performance Standard Compliance Sheet Authorised By:

Name:		Signature:	
Position:		Date:	
Authorised for and on behalf of:	Company		

SECTION VI: CONTRACT AGREEMENT AND GENERAL CONDITIONS OF CONTRACT

Any resulting contract shall be placed by means of a Purchase Order/Letter of Acceptance and shall be subject to the General Conditions of Contract (GCC) Ref: NCS-LS/RFQ-GCC for procurement of services (lump-sum) available on the website of the Public Entity (*insert website address*) except where modified by the Special Conditions below.

SECTION VII: SPECIAL CONDITIONS OF CONTRACT

Procurement Reference Number: _____

The clause numbers given in the first column correspond to the relevant clause numbers of the GCC.

Subject and GCC Reference	Special Conditions
Definitions GCC 1.1(a)	Adjudicator is Not Applicable for this contract
Definitions GCC 1.1(l)	The Member is:
Definitions GCC 1.1(o)	The Service Provider is:
Notices GCC 1.4	Any notice shall be sent to the following addresses: For the NCAA, the address and the contact's name shall be: _____ For the NCAA, the address and contact name shall be NCAA Head Office, No.4 Rudolph Hertzog Street, Reception Area _____
Authorised Representatives GCC 1.6	The Authorised Representatives are: For the Public Entity: _____ For the Service Provider. _____
Effectiveness of Contract GCC 2.1	The date on which this Contract shall come into effect is _____

Starting Date GCC 2.2.2	The intended starting date for the commencement of Services is _____ .
Intended Completion Date GCC 2.3	The intended completion date is _____ .
Prohibition GCC 3.2.3(c)	List of Activities: _____ .
Service Provider's Actions Requiring Public Entity's Prior approval GCC 3.7(c)	The other actions are _____ .
Documents Prepared by Service Provider to be the Property of the Public Entity GCC 3.9	Restrictions on the use of documents prepared by the Service Provider are: _____
Payments of Liquidated Damages GCC 3.10.1	Liquidated damages for the whole contract are <i>[insert percentage of the final contract price]</i> per week. The maximum amount of liquidated damages for the whole contract is <i>[insert percentage]</i> of the final contract price.
Lack of Performance Penalty GCC 3.10.3	The percentage _____ to be used for the calculation of lack of Performance Penalty(ies) is _____. (<i>Where applicable</i>)
Performance Security GCC 3.11	(i) No Performance Security is required*or (ii) A Performance Security in the form of a Bank Guarantee representing <i>[insert percentage]</i> of the final contract price shall be required. * * Delete as appropriate

Assistance and Exemptions GCC 5.1	The assistance and exemptions provided to the Service Provider are <i>(where applicable)</i> : _____
Contract Price GCC 6.2(a)	The amount in local currency is _____.
Terms and Condition of Payment GCC 6.4	Insert the payment terms in line with the GCC.
Interest on Delayed Payments GCC 6.5	Payment shall be made within 30 days of receipt of the invoice and the relevant documents, and within _____ days in the case of the final payment. The interest rate is _____.
Price Adjustment GCC 6.6.1	Price adjustment <i>is/not</i> applicable.
Identifying Defects GCC 7.1	The following inspections shall be carried out: _____ The defect liability period is: _____
Dispute Settlement GCC 8.2	In cases where no adjudicator has been appointed the disputes shall be subject to the procedures of the laws of Namibia. If any dispute arises between the Employer and the Contractor in connection with or arising out of the Contract, the parties shall seek to resolve any such dispute by amicable agreement. If the parties fail to resolve such dispute by amicable agreement, within 14 days after one party has notified the other in writing of the dispute, then the dispute may be referred to court by either party.
Dispute Settlement GCC 8.2.3	Not Applicable
Dispute Settlement GCC 8.2.4	The arbitration procedures of _____ will be used (applicable to overseas service provider)
Dispute Settlement GCC 8.2.5	Not Applicable

(a) COST STRUCTURE FOR VALUE ADDED CALCULATION PER PRODUCT

COST STRUCTURE FOR VALUE ADDED CALCULATION PER PRODUCT		
	N\$	N\$
Raw Materials, Accessories & Components		
• Imported (CIF)	
• Local (VAT & Excise Duty Fee)
Labour Cost		
• Direct Labour
• Clerical Wages
• Salaries to Management
Utilities		
• Electricity	
• Water	
• Telephone
Depreciation	
Interest on Loans	
Rent
Other (please specify)		
•	
•	
•
TOTAL COST		

$$\text{Local Value Added} = \frac{\text{Total Cost} - \text{Cost of imported inputs}}{\text{Total Cost}} \times 100$$

NB! The cost structure should be certified by a Certified Accountant

SCHEDULE 4

QUOTATION CHECKLIST SCHEDULE

Procurement Reference No:

Description	Attached (please tick if submitted and cross if not)
Quotation Letter	
Priced Activity Schedule	
Specification and Compliance Sheet	
Bid Security/Bid securing declaration	
Company profile, past experience and references where similar services (Not older than 5 years) have been provided	
Proof that they are a licensed partner with Fortinet.	
Mandatory documents	
Insert any others	

Disclaimer: The list defined above is meant to assist the Bidder in submitting the relevant documents and shall not be a ground for the bidder to justify its non-submission of major documents for its quotation to be responsive. The onus remains on the Bidder to ascertain that it has submitted all the documents that have been requested and are needed for its submission to be complete and responsive.